

TEL-NT APPOINTS NEW COUNTRY MANAGER FOR ITS REPAIR OPERATIONS IN BRAZIL

TEL-NT Hires Luis Rosa to Manage Latin America's Largest Multi-Vendor Telecommunications Test and Repair Lab and Spare Parts Management Program Located in Valinhos, Brazil

VALINHOS, Brazil--(BUSINESS WIRE)--TEL-NT, a subsidiary of Telmar Network Technology, has appointed Luis Rosa as Country Manager to manage its multi-vendor repair operations and spare parts management services in Valinhos, Brazil. Mr. Rosa will also represent TEL-NT to its wide customer base in the Latin American telecommunications market.

Prior to joining TEL-NT, Mr. Rosa, the first CTO in the Brazilian telecommunications industry, provided consultancy services to JDSU. Mr. Rosa, who has more than 25 years of experience in the telecommunications industry, previously served as executive vice president at Option Telecom and vice president of business development at Lucent Technologies Campinas.

"We are pleased that Luis Rosa has joined TEL-NT as its new country manager of our Brazilian operations," said Steve Pickett, president and CEO of TEL-NT. "Luis' extensive knowledge and experience in the telecommunications industry will help TEL-NT continue to grow not only in Latin America, but worldwide, as the leading supplier of multi-vendor repair and spare parts management solutions."

TEL-NT delivers compelling solutions that extend the life of critical network equipment and increase operational efficiencies across the network. The company repairs a wide range of network, enterprise, CPE and testing equipment in a live, test environment at its state-of-the-art facility in Valinhos, Brazil. In addition to network-wide multi-vendor repair, TEL-NT provides critical products including Certified Pre-Owned, new and legacy equipment, in addition to spare parts management, logistics and warehousing and asset disposition and consignment to the Latin American telecommunications market.

To learn more about TEL-NT's multi-vendor repair services, take a virtual tour of its world-class repair lab in Valinhos, Brazil.

About TEL-NT

TEL-NT, a subsidiary of Telmar Network Technology, delivers compelling solutions that maintain and sustain the life of critical network equipment network-wide multi-vendor repair, spare parts management, and extended life hardware and services solutions. The company is committed to upholding the highest standards of quality in its products and services to customers across Latin America. For additional information about TEL-NT, please visit www.tel-nt.com.br